



2016 By the Numbers

The Alliance Year in Review

Numbers can't tell the whole story, but they do point to strategic actions, opportunities created, deals done, investments made, jobs created, services provided and relationships nurtured.

Mission Statement: **1**

The Economic Development Alliance of Southern Ohio is a private-public partnership powering jobs and investment to create community wealth for the benefit of all citizens of Southern Ohio.

U.S. Micropolitan Area Ranking for New Investment: **39** (Site Selection Magazine)

Resident Company Interviews: **17**

Prospect Files Opened: **9**

Project Files Closed Successfully: **4** **31** since 2010

New Jobs from these Projects: **66** **858** since 2010

Capital Investment: **\$50,100,000**

Manufacturing & Distribution Space Leased/Purchased/Constructed:
230,000 sq. ft. **1,546,340 sq. ft.** since 2010

Ross County Employment: **32,200** (2016 annual average) **30,900** (2010) +4.2%

Ross County Unemployment Rate: **5.5%** (2016 annual average)
5.3% (2015) **6.2%** (2014) **8.4%** (2013) **8.2%** (2012) **9.8%** (2011) **11.6%** (2010)

Ross County Sales Tax: **\$16,096,766** **\$11,902,938** (2010) +35.2%

Lodging Tax: **\$444,762** **\$245,227** (2010) +81.4%

Property Valuation: **\$1,302,818,310** **\$1,159,906,720** (2010) +12.3%

Businesses Assisted: 43

Information, guidance and research provided on topics such as: market demographics, workforce recruitment, state and local tax incentives, grant application endorsements, small business financing, downtown redevelopment, supplier referrals, international trade assistance, property values, wage rates, job training resources, traffic counts, zoning regulations, Foreign Trade Zones, property development, access to federal grants, government contacts in DC and Columbus, tax increment financing, industrial lease rates, business planning, environmental remediation, available industrial and commercial properties, utility regulations

Partner & Outreach Events: 29 (+ multiple events)

Alliance Insider OUTlook Breakfast
Appalachian Partnership for Economic Growth
Chillicothe City Council +
Chillicothe Ross County Chamber of Commerce Annual Dinner
Farm Bureau Annual Dinner
Farm Bureau Policy Committee
Fluor-BWXT Steering Group
Green Township Trustees +
Jackson County Chamber of Commerce Annual Meeting
Jackson County Economic Development Partnership Investor event
Lions Club presentation
Pike County Chamber of Commerce Annual Dinner
Ross County Caucus
Ross County Commissioners +
Ross County Community Improvement Corporation +
Shawnee State President Rick Kurtz with EDASO Board
Southern Ohio Port Authority Stakeholder event

Community, Regional, National & International Affiliations: 22

American Chamber of Commerce Executives	Midwest U.S. – Japan Association
Appalachian Partnership for Economic Growth	OSU South Centers
Chillicothe Ross Chamber of Commerce	Ohio Economic Development Association
CoreNet Global	Ohio Valley Regional Development Commission
Glatfelter Community Action Panel	Pike County Chamber of Commerce
Industrial Asset Management Council	Ross Chillicothe Convention & Visitors Bureau
International Economic Development Council	Ross County Community Improvement Corporation
Japan-America Society of Central Ohio	Ross County Farm Bureau
JobsOhio	SAE International
Joint Economic Development Initiative of Southern Ohio	Southern Ohio Diversification Initiative
Mid-Ohio Regional Planning Commission	The Appalachian Project

Regional Marketing Partnership: 1

Joint Economic Development Initiative of Southern Ohio (JEDISO)

Alliance and JEDISO Marketing Trips: 5

Site Selection Consultant Meetings: 14

Site Selector Familiarization Tour: 1

D.C. Meetings with Congressional Delegation: 3

Sen. Rob Portman, Rep. Brad Wenstrup, Rep. Steve Stivers

2016 Board of Directors members: 16

Chair:

Tammy Eallonardo
The Reserves Network

Vice Chair:

Bill McKell
Horizon Telcom

Secretary/Treasurer

Delbert Bochard

Immediate Past Chair:

William E. Beatty
Chillicothe Ross Chamber of Commerce representative

Linda F. Brown
Globe Furniture

C. Patrick McAllister
C. P. Management, Inc.

James M. Caldwell, CPA
Caldwell, Ott & Company
Ross County Board of Commissioners
representative

Steve Neal
Ross County Commissioner
Ross County CIC representative

Jeff Doles
LCNB National Bank

Jim Nye
State Electric Supply Company

Mayor Luke Feeney
City of Chillicothe representative

Nancy Russell
PNC Bank

Bart Herrnstein
Herrnstein Auto Group

Andy Tomlinson
Tomlinson Insurance Agency
Ross County CIC representative

Judy McTigue
Kenworth Truck Company

Martin Tuck, Ph.D
Ohio University-Chillicothe

Staff: 1

Christopher M. Manegold, CEcD

Founding Partners: 4

City of Chillicothe
Ross County Commissioners

Chillicothe Ross Chamber of Commerce
Ross County Community Improvement Corp.

Incorporated: October 26, 2005

2016 Investors: 25

AKM Building Systems, Inc.
Adena Health System [Ⓛ]
Advanced Services Heating and Cooling
William E. Beatty [Ⓛ]
C.P. Management, Inc. [Ⓛ]
Caldwell, Ott & Company [Ⓛ]
Chillicothe Ross Chamber of Commerce [Ⓛ]
City of Chillicothe
Cloverleaf Development, Inc.
Neil Coleman Insurance [Ⓛ]
Fluor-BWXT Portsmouth LLC
Globe Furniture [Ⓛ]
Herlihy Moving & Storage [Ⓛ]
Herrnstein Automotive Group
Horizon Telcom [Ⓛ]
InfoSight Corporation
Kingston National Bank
LCNB National Bank (as Citizens National Bank) [Ⓛ]
PNC Bank
Ross County Banking Center [Ⓛ]
Ross County Board of Commissioners [Ⓛ]
State Electric Supply Company
The Reserves Network
WesBanco Bank (as Oak Hill Banks) [Ⓛ]
Whited, Seigneur, Sams & Rahe [Ⓛ]

[Ⓛ] Legacy Investor, since the first year of operation, 2005-2006

IRS Tax-Exempt Status: 501(c)(3)



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